

Largest lobbying expenses for 2019-2020¹

| | Company/association | Total lobbyist expenses ² |
|----|---|--------------------------------------|
| 1 | Virginia Chamber of Commerce | \$617,445 |
| 2 | Altria Client Services LLC and its affiliates | 428,509 |
| 3 | Dominion Energy Inc. | 332,633 |
| 4 | Colonial Downs Group LLC | 306,871 |
| 5 | Not in NoVa | 304,902 |
| 6 | The National Right to Work Committee | 254,015 |
| 7 | OneVirginia2021 | 217,410 |
| 8 | Virginia Hospitality and Healthcare Association | 216,172 |
| 9 | Pace-O-Matic Inc. | 190,379 |
| 10 | Amazon.com Services LLC | 164,264 |
| 11 | City of Norfolk | 164,113 |
| 12 | The Pew Charitable Trust | 160,245 |
| 13 | AFSCME | 158,437 |
| 14 | City of Virginia Beach | 147,798 |
| 15 | LS Power Associates | 142,841 |
| 16 | Virginia Auto Dealers Association | 139,944 |
| 17 | Association of General Contractors of Virginia | 137,634 |
| 18 | Chesapeake Regional Medical Center | 126,954 |
| 19 | Omega Protein Corp. | 126,931 |
| 20 | Riverside Health System | 126,218 |
| 21 | Getaround Inc. | 123,088 |
| 22 | Sentara Healthcare | 122,942 |
| 23 | Virginia Association of Realtors | 122,642 |
| 24 | Prince William County | 120,000 |
| 25 | MGM Resorts International | 116,119 |

| | Company/association | Total lobbyist expenses ² |
|----|---|--------------------------------------|
| 26 | The Williams Cos. Inc. | \$113,987 |
| 27 | Virginia League of Conservation Voters | 110,472 |
| 28 | Transurban Inc. | 110,375 |
| 29 | FanDuel Inc. | 108,794 |
| 30 | HCA | 105,016 |
| 31 | Fairfax County Board of Supervisors | 103,644 |
| 32 | National Rifle Association of America | 100,254 |
| 33 | Bristol Resort & Casino LLC | 99,765 |
| 34 | Tyson Development LLC | 99,000 |
| 35 | Legal Aid Justice Center | 98,348 |
| 36 | Draft Kings Inc. | 98,113 |
| 37 | Virginia Sheriffs' Association Inc. | 95,990 |
| 38 | Everytown for Gun Safety | 95,533 |
| 39 | Virginia Credit Union League | 94,652 |
| 40 | Bizzack Construction LLC | 93,600 |
| 41 | Chesapeake Bay Foundation | 90,198 |
| 42 | Appalachian Power | 90,076 |
| 43 | Pamunkey Indian Tribe | 86,656 |
| 44 | Virginia School Board Association | 85,509 |
| 45 | Virginia Manufacturers Association | 82,720 |
| 46 | Virginia Restaurant, Lodging and Travel Association | 82,476 |
| 47 | Contura Energy Inc. | 81,556 |
| 48 | Virginia Government Employees Association | 80,718 |
| 49 | State Farm Mutual Aid | 79,500 |
| 50 | Americans for Prosperity | 79,213 |