

# Life insurers

	Life insurer	Headquarters	Phone	Website	Market share	Direct Va. premiums written <sup>1</sup>
1	Minnesota Life Insurance Co.	St. Paul, Minn.	(833) 810-8267	securian.com	7.01%	\$321,911,982
2	Northwestern Mutual Life Insurance Co.	Milwaukee	(866) 950-4644	northwesternmutual.com	6.30	276,431,860
3	New York Life Insurance Co.	New York	(800) 359-1664	newyorklife.com	5.07	222,279,946
4	Massachusetts Mutual Life Insurance Co.	Springfield, Mass.	(888) 357-0053	massmutual.com	4.95	217,016,642
5	Metropolitan Life Insurance Co.	New York	(800) 638-5433	metlife.com	4.58	201,015,692
6	Lincoln National Life Insurance Co.	Fort Wayne, Ind.	(800) 487-1485	lfg.com	4.41	193,295,144
7	State Farm Life Insurance Co.	Bloomington, Ill.	(844) 242-1899	statefarm.com	2.86	125,512,267
8	John Hancock Life Insurance Co. (U.S.A.)	Boston	(800) 829-6341	johnhancock.com	2.35	103,226,442
9	Pruco Life Insurance Co.	Newark, N.J.	(800) 778-4357	prudential.com	2.31	101,414,963
10	American General Life Insurance Co.	New York	(800) 888-2452	aig.com	2.22	97,486,653
11	Prudential Insurance Co. Of America	Newark, N.J.	(800) 556-8527	prudential.com	2.17	95,126,330
12	USAA Life Insurance Co.	San Antonio	(800) 245-4398	usaa.com	1.92	84,142,200
13	Guardian Life Insurance Co. of America	New York	(888) 482-7342	guardianlife.com	1.91	83,803,297
14	Transamerica Premier Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	1.89	83,077,411
15	New York Life Insurance and Annuity Corp.	New York	(800) 225-5695	newyorklife.com	1.84	80,758,639
16	United of Omaha Life Insurance Co.	Omaha, Neb.	(800) 377-9000	mutualofomaha.com	1.69	74,143,792
17	Aetna Life Insurance Co.	Hartford, Conn.	(800) 872-3862	aetna.com	1.62	70,967,611
18	Pacific Life Insurance Co.	Newport Beach, Calif.	(800) 347-7787	pacificlif.com	1.37	60,142,922
19	Hartford Life and Accident Insurance Co.	Hartford, Conn.	(860) 547-5000	thehartford.com	1.27	55,610,377
20	Transamerica Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	1.21	52,872,740
21	Primerica Life Insurance Co.	Duluth, Ga.	(800) 257-4725	primerica.com	1.18	51,762,704
22	Nationwide Life and Annuity Insurance Co.	Columbus, Ohio	(855) 590-9780	nationwide.com	1.15	50,395,726
23	Brighthouse Life Insurance Co.	Charlotte, N.C.	(800) 638-5433	brightHOUSEfinancial.com	1.13	49,630,758
24	Genworth Life and Annuity Insurance Co.	Richmond	(888) 436-9678	genworth.com	1.11	48,491,606
25	Midland National Life Insurance Co.	Sioux Falls, S.D.	(800) 843-3316	midlandnational.com	1.01	44,384,403

<sup>1</sup> Written for calendar year 2019

Source: State Corporation Commission