

Life insurers

	Life insurer	Headquarters	Phone	Website	Market share	Direct Va. premiums written ¹
1	Minnesota Life Insurance Co.	St. Paul, Minn.	(833) 810-8267	securian.com	7.01%	\$302,406,202
2	Northwestern Mutual Life Insurance Co.	Milwaukee	(866) 950-4644	northwesternmutual.com	6.55	282,732,714
3	New York Life Insurance Co.	New York	(800) 359-1664	newyorklife.com	5.09	219,752,480
4	Metropolitan Life Insurance Co.	New York	(800) 638-5433	metlife.com	4.97	214,558,233
5	Massachusetts Mutual Life Insurance Co.	Springfield, Mass.	(888) 357-0053	massmutual.com	4.68	202,020,717
6	Lincoln National Life Insurance Co.	Fort Wayne, Ind.	(800) 487-1485	lfg.com	4.15	178,925,279
7	State Farm Life Insurance Co.	Bloomington, Ill.	(844) 242-1899	statefarm.com	2.83	122,166,163
8	John Hancock Life Insurance Co. (U.S.A.)	Boston	(800) 829-6341	johnhancock.com	2.43	104,760,552
9	Prudential Insurance Co. Of America	Newark, N.J.	(800) 556-8527	prudential.com	2.37	102,323,696
10	American General Life Insurance Co.	New York	(800) 888-2452	aig.com	2.13	91,698,162
11	Pruco Life Insurance Co.	Newark, N.J.	(800) 556-8527	prudential.com	2.06	88,858,380
12	USAA Life Insurance Co.	San Antonio	(800) 245-4398	usaa.com	1.94	83,651,295
13	Transamerica Premier Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	1.93	83,115,403
14	Guardian Life Insurance Co. of America	New York	(888) 482-7342	guardianlife.com	1.92	82,658,637
15	Aetna Life Insurance Co.	Hartford, Conn.	(800) 872-3862	aetna.com	1.89	81,597,711
16	United of Omaha Life Insurance Co.	Omaha, Neb.	(800) 377-9000	mutualofomaha.com	1.59	68,730,763
17	New York Life Insurance and Annuity Corp.	New York	(800) 225-5695	newyorklife.com	1.58	68,195,885
18	Transamerica Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	1.26	54,516,367
19	Pacific Life Insurance Co.	Newport Beach, Calif.	(800) 347-7787	pacificlif.com	1.26	54,457,742
20	Brighthouse Life Insurance Co.	Charlotte, N.C.	(800) 638-5433	bighthousefinancial.com	1.22	52,808,111
21	Genworth Life and Annuity Insurance Co.	Richmond	(888) 436-9678	genworth.com	1.19	51,347,813
22	Primerica Life Insurance Co.	Duluth, Ga.	(800) 257-4725	primerica.com	1.18	50,804,051
23	Nationwide Life and Annuity Insurance Co.	Columbus, Ohio	(855) 590-9780	nationwide.com	1.12	48,326,616
24	Great-West Life & Annuity Insurance Co.	Greenwood Village, Colo.	(800) 274-9628	greatwest.com	1.04	44,733,661
25	Life Insurance Co. of North America	Philadelphia	(800) 244-6224	cigna.com	1.00	42,937,671

¹ Written for calendar year 2018.

Source: State Corporation Commission