

# Largest lobbying expenses for 2018-2019<sup>1</sup>

	Company/association	Total lobbyist expenses <sup>2</sup>
1	Altria Client Services LLC and its affiliates	\$288,283
2	Virginia Hospital & Healthcare Association	274,219
3	Dominion Energy Inc.	202,157
4	Virginia Transportation Construction Alliance	169,695
5	Virginia Automobile Dealers Association	145,457
6	Northern Virginia Technology Council	143,474
7	Colonial Downs Group LLC	139,131
8	Sentara Healthcare	136,657
9	American Property Casualty Insurance Association	118,186
10	Virginia Credit Union League	115,301
11	City of Norfolk	114,589
12	Riverside Health System	112,523
13	Virginia Cable Telecommunications Association	112,195
14	Arlington Chamber of Commerce	110,429
15	Home Builders Association of Virginia — Richmond	106,845
16	Chesapeake Regional Healthcare	106,445
17	Bristol Resort and Casino LLC	106,204
18	City of Virginia Beach	103,579
19	Virginia First Cities Coalition	94,400
20	National Rifle Association of America	94,333
21	Métis Holdings Inc.	94,305
22	Fairfax County Board of Supervisors	89,283
23	Virginia Equine Alliance Inc.	87,077
24	Transurban (USA) Inc.	85,811
25	Apartment and Office Building Association of Metropolitan Washington	84,628

	Company/association	Total lobbyist expenses <sup>2</sup>
26	Virginia Catholic Conference LLC	\$84,363
27	Mid-Atlantic Laborers-Employers Cooperation and Education Trust	83,826
28	Americans for Prosperity	83,557
29	Virginia Business Higher Education Council	82,666
30	City of Newport News	81,970
31	State Farm Mutual Automobile Insurance Company	79,631
32	Virginia Farm Bureau Federation	79,601
33	Appalachian Power Company	79,243
34	AIA Virginia	77,360
35	Pamunkey Indian Tribe	74,916
36	Inova Health System	72,216
37	Virginia Sheriffs' Association Inc.	68,099
38	Council of Independent Colleges in Virginia Inc.	66,516
39	Virginia Municipal League	63,764
40	Fairfax County School Board	63,644
41	Virginia Bankers Association	62,820
42	Legal Aid Justice Center	62,757
43	The Medical Society of Virginia	62,625
44	Virginia Manufacturers Association	62,125
45	Virginia Association of Health Plans	61,300
46	CenturyLink	56,750
47	Piedmont Environmental Council	52,879
48	Dominion Plastic Surgery LLC	52,850
49	Loudoun County	50,189
50	Toll Road Investors Partnership II LP	50,080

<sup>1</sup> In Virginia, lobbying years run from May 1 to April 30.

<sup>2</sup> Represents compensation paid to lobbyists and lobbyist expenditures.

Source: Virginia Conflict of Interest and Ethics Advisory Council