

Top hospitals by revenue

Hospital	Location	Website	Phone	Top executive	Licensed beds	Net patient revenues ¹
Inova Fairfax	Falls Church	inova.org	(703) 776-4001	Patrick Christiansen	833	\$1,148,883,881
VCU Health System	Richmond	vcuhealth.org	(804) 828-9000	Sheldon M. Retchin	805	1,022,764,802
University of Virginia Medical Center	Charlottesville	uvahealth.com	(434) 924-3627	R. Edward Howell	574	1,019,076,308
Carilion Medical Center	Roanoke	carilion.org	(540) 981-7000	Nancy H. Agee	737	841,691,584
Sentara Norfolk General	Norfolk	sentara.com	(757) 388-3000	Kurt Hofelich	525	646,103,556
CJW Medical Center	Richmond	cjwmedical.com	(804) 320-3911	Tim McManus	758	595,027,957
Valley Health Winchester Medical Center	Winchester	valleyhealthlink.com	(540) 536-8000	Mark H. Merrill ²	429	472,557,233
Mary Washington	Fredericksburg	marywashingtonhealthcare.com	(540) 741-1404	Fred M. Rankin III	437	461,586,965
Bon Secours St. Mary's	Richmond	bonsecours.com	(804) 285-2011	Toni Ardabell	391	457,096,292
Centra Health	Lynchburg	centrahealth.com	(434) 200-4789	W. Michael Bryant	508	448,812,260
Henrico Doctors'	Richmond	henricodoctorshospital.com	(804) 289-4500	Lisa Valentine	767	431,470,777
Riverside Regional Medical Center	Newport News	riversideonline.com	(757) 594-2000	Patrick R. Parcels	510	373,828,112
Rockingham Memorial	Harrisonburg	rmhonline.com	(540) 689-1000	James D. Krauss	238	354,890,000
Virginia Hospital Center	Arlington	virginiahospitalcenter.com	(703) 558-5000	James B. Cole	342	350,669,961
Inova Alexandria	Alexandria	inova.org	(703) 504-3000	Christine M. Candio	318	327,362,674
Bon Secours Maryview Medical Center	Portsmouth	bonsecourshamptonroads.com	(757) 398-2200	Joseph M. Oddis	346	310,769,214
Bon Secours Memorial Regional Medical Center	Mechanicsville	bonsecours.com	(804) 764-6000	Michael D. Robinson	225	304,197,862
LewisGale Medical Center	Salem	lewis-gale.com	(540) 776-4000	Victor E. Giovanetti	506	279,821,804
Sentara Virginia Beach General	Virginia Beach	sentara.com	(757) 395-8000	Elwood B. Boone	276	271,248,011
Chesapeake Regional Medical Center	Chesapeake	chesapeakeregional.com	(757) 312-8121	Robert Guanci ³	310	264,595,293
Inova Fair Oaks	Fairfax	inova.org	(703) 391-3600	John Fitzgerald	182	263,410,177
Augusta Health	Fishersville	augustahealth.com	(540) 332-4000	Mary N. Mannix	226	258,429,441
Reston Hospital Center	Reston	restonhospital.com	(703) 689-9000	John Deardorff	187	255,135,323
Children's Hospital of the King's Daughters	Norfolk	chkd.org	(757) 668-7000	James Dahling	206	251,457,085
Inova Loudoun Hospital	Leesburg	inova.org	(703) 858-6000	Patrick Walters	183	238,131,811

¹ Revenues for fiscal years ending in 2011
Source: Virginia Health Information

² Merrill, the president and CEO of Valley Health System, is serving as interim CEO of the hospital

³ Interim CEO

Note: Government-run hospitals not included

Virginia nursing homes

Name	Location	Phone number	Website	Beds	Net patient revenue ¹
Woodbine Nursing and Rehabilitation Center	Alexandria	(703) 836-8838	woodbinerehab.com	307	\$30,704,731
Friendship Health and Rehab Center Inc.	Roanoke	(540) 265-2100	friendship.us	373	27,527,599
Fairfax Nursing Center Inc.	Fairfax	(703) 273-7705	fairfaxnursingcenter.com	200	22,683,834
Richfield Recovery and Care Center	Salem	(540) 380-4500	richfieldretirement.com	315	22,026,370
Westport Rehabilitation and Nursing Center	Richmond	(804) 288-3152	carevirginia.com/westport	225	21,704,097
Roman Eagle Memorial Home	Danville	(434) 836-9510	romaneagle.org	312	20,897,562
Potomac Center	Arlington	(703) 920-5700	genesishcc.com/potomac	240	20,227,921
Chesapeake Health Care Center	Chesapeake	(757) 547-9111	mfa.net	240	19,473,078
Inova Cameron Glen Care Center	Reston	(703) 834-5800	inova.org	173	18,526,967
Cherrydale Health Care Center	Arlington	(703) 243-7640	mfa.net	240	18,115,478
The Gardens at Warwick Forest	Newport News	(757) 875-2000	riversideonline.com	242	18,042,013
Sitter and Barfoot Veterans Care Center	Richmond	(804) 371-8000	dvs.virginia.gov	160	17,702,513
Virginia Veterans Care Center	Roanoke	(540) 982-2860	dvs.virginia.gov	180	17,345,231
Blue Ridge Nursing Center of Martinsville & Henry County	Martinsville	(540) 638-8701	N/A	300	16,751,078
Manor Care-Fair Oaks	Fairfax	(703) 352-7172	hcr-manorcare.com	155	16,742,585
Virginia Beach Healthcare & Rehabilitation Center	Virginia Beach	(757) 481-3500	mfa.net	240	16,478,369
Golden LivingCenter - Sleepy Hollow	Annandale	(703) 256-7000	goldenlivingcenters.com	222	15,932,864
Manor Care - Stratford Hall of Richmond VA	Richmond	(804) 266-9666	hcr-manorcare.com	194	15,745,856
Commonwealth Care Center	Fairfax	(703) 934-5001	commonwealth-rehab.com	143	15,396,506
Lexington Court Nursing and Rehabilitation	Richmond	(804) 740-6174	lexingtoncourt.net	190	15,308,653
Iloff Nursing & Rehab Center	Dunn Loring	(703) 560-1000	reveralloff.com	130	15,297,897
Golden LivingCenter - Elizabeth Adam Crump	Glen Allen	(804) 672-8725	goldenlivingcenters.com	180	15,246,597
Harbour Pointe Medical and Rehab Center	Norfolk	(757) 623-5602	kindredhealthcare.com	169	15,237,602
Harrisonburg Health & Rehabilitation Center	Harrisonburg	(540) 433-2623	mfa.net	180	14,899,020
Burke Health Care Center	Burke	(703) 425-9765	mfa.net	120	14,795,258

¹2011

Source: Virginia Health Information

Health and accident insurers

	Company	Headquarters	Website	Phone	Top executive	Va. Premiums (\$000) ¹
1	Anthem Health Plans of Virginia Inc.	Richmond	anthem.com	(804) 354-7000	John Cannon	\$4,004,651
2	HealthKeepers Inc.	Richmond	anthem.com	(804) 354-7000	C. Burke King	1,800,373
3	Group Hospitalization and Medical Services	Baltimore	carefirst.com	(410) 581-3000	Chester E. Burrell	1,180,941
4	Optima Health Plan	Virginia Beach	optimahealth.com	(757) 552-7400	Michael M. Dudley	1,136,532
5	UnitedHealthcare Insurance Co.	Hartford, Conn.	uhc.com	(877) 832-7734	Stephen Hemsley	908,036
6	Humana Insurance	Louisville, Ky.	humana.com	(502) 580-1000	Bruce Broussard	640,644
7	Virginia Premier Health Plan	Richmond	vapremier.com	(800) 819-5164	James Tarrott	524,691
8	Kaiser Foundation Health Plan of the Mid-Atlantic States	Rockville, Md.	kaiserpermanente.org	(301) 816-2424	Kim Horn	491,076
9	Aetna Life Insurance	Hartford, Conn.	aetna.com	(860) 273-7199	Mark T. Bertolini	381,246
10	Connecticut General Life Insurance (CIGNA Healthcare)	Hartford, Conn.	cigna.com	(860) 226-6000	David M. Cordani	281,894
11	CareFirst BlueChoice Inc.	Owings Mills, Md.	carefirst.com	(410) 988-7011	Chester E. Burrell	233,709
12	Coventry Health Services Inc.	Bethesda, Md.	coventry.com	(301) 581-0600	Tracy Baker	224,617
13	Optima Health Insurance Co.	Virginia Beach	optimahealth.com	(757) 552-8000	Michael M. Dudley	215,575
14	Metropolitan Life Insurance	New York	metlife.com	(212) 578-2211	Steven Kandarian	188,346
15	Delta Dental of Virginia	Roanoke	deltadental.com	(540) 989-8000	George A. Levicki	180,407
16	United Health Care Plan of the River Valley Inc.	Kingston, N.Y.	uhcrivervalley.com	(800) 224-6602	Daniel Kueter	142,519
17	American Family Life Insurance of Columbus (Aflac)	Columbus, Ga.	aflac.com	(706) 323-3431	Paul S. Amos II	133,962
18	Aetna Health Inc. (a Maryland Corp.)	Hartford, Conn.	aetna.com	(800) 872-3862	Mark T. Bertolini	119,019
19	United Healthcare of the Mid-Atlantic Inc.	Minnetonka, Minn.	uhc.com	(952) 936-1300	Richard Reeves	116,848
20	Coventry Health and Life Insurance	Bethesda, Md.	coventryhealth-care.com	(301) 581-0600	Tracy Baker	114,448
21	Amerigroup Virginia Inc.	Virginia Beach	amerigroup.com	(757) 490-6900	James G. Carlson	106,448
22	Anthem Insurance Cos. Inc.	Indianapolis	anthem.com	(317) 488-6000	John Cannon	104,416
23	Guardian Life Insurance Co. of America	New York	guardianlife.com	(212) 598-8000	Deanna Mulligan	95,381
24	Unum Life Insurance	Portland, Me.	unum.com	(207) 575-2211	Kevin McCarthy; Thomas R. Watjen	93,929
25	The Pyramid Life Insurance Co.	Pensacola, Fla.	pyramidlife.com	(877) 504-3918	Jason Israel	87,914

¹ Rounded premiums for 2011

Source: State Corporation Commission

Life insurers

	Life insurer	Headquarters	Phone	Website	Top executive	Va. premiums (\$000) ¹
1	Metropolitan Life Insurance	New York	(212) 578-2211	metlife.com	Steven Kandarian	\$233,275
2	Minnesota Life Insurance	St. Paul, Minn.	(651) 665-3500	securian.com	Christopher Hilger	231,480
3	Northwestern Mutual Life Insurance	Milwaukee	(414) 271-1444	nfn.com	John Schlifske	213,745
4	New York Life Insurance	New York	(212) 576-7000	newyorklife.com	Theodore A. Mathas	156,185
5	Lincoln National Life Insurance	Radnor, Pa.	(260) 445-2000	lfg.com	Dennis R. Glass	148,613
6	Massachusetts Mutual Life Insurance	Springfield, Mass.	(413) 788-8411	massmutual.com	Roger W. Crandall	128,676
7	John Hancock Life Insurance	Boston	(617) 572-6000	johnhancock.com	Craig Bromely	122,355
8	Prudential Insurance	Newark, N.J.	(877) 301-1212	prudential.com	John R. Strangfeld Jr.	117,361
9	State Farm Life Insurance	Bloomington, Ind.	(309) 766-2311	statefarm.com	Edward B. Rust Jr.	100,594
10	USAA Life Insurance	San Antonio, Texas	(800) 531-8722	usaa.com	Joe Robles	69,568
11	Genworth Life and Annuity Insurance	Richmond	(800) 628-2238	genworth.com	Thomas McInerney	66,239
12	Aetna Life Insurance	Hartford, Conn.	(800) 872-3862	aetna.com	Mark T. Bertolini	64,235
13	Guardian Life Insurance Co. of America	New York	(212) 598-8000	guardianlife.com	Deanna Mulligan	62,822
14	New York Life Insurance and Annuity	New York	(212) 576-7000	newyorklife.com	Theodore A. Mathas	62,259
15	AXA Equitable Life Insurance	New York	(212) 554-1234	axa-equitable.com	Mark Pearson	60,185
16	Monumental Life Insurance	Exton, Pa.	(800) 233-4624	monlife.com	Scott Ham	59,409
17	American General Life Insurance	Greenwood Village, Colo.	(303) 737-3000	americangeneral.com	Mary Jane Fortin	55,961
18	Great-West Life & Annuity Insurance Co.	Greenwood Village, Colo.	(303) 737-3000	greatwest.com	Mitchell T.G. Graye	50,701
19	Transamerica Life Insurance Co.	Cedar Rapids, Iowa	(800) 625-1242	transamerica.com	Mark Mullin	45,797
20	Primerica Life Insurance	Duluth, Minn.	(800) 257-4725	primerica.com	John Addison Richard Williams	44,548
21	Hartford Life & Accident Insurance Co.	Weatogue, Conn.	(860) 547-5000	thehartford.com	Liam McGee	43,866
22	Life Insurance Company of North America	Bloomfield, Ill.	(215) 761-1000	cigna.com	David M. Cordani	40,908
23	American General Life and Accident Insurance ²	Nashville, Tenn.	(713) 522-1111	agla.com	Mary Jane Fortin	40,474
24	Metlife Investors USA Insurance Co.	Irvine, Calif.	(800) 638-5433	metlife.com	Steven Kandarian	40,423
25	Reliastar Life Insurance Co.	Minneapolis	(877) 884-5050	inglifeinsurance.com	Donald W. Butch Britton	40,105

¹ Rounded premiums for 2011

² American General Life and Accident Insurance is a division of American General Life Co.

Source: State Corporation Commission