

General Contractors

Firm	Main Va. office	Website	Top Virginia executive	Total employees	Total revenues (\$000) ¹	Virginia revenues (\$000) ¹
The Whiting-Turner Contracting Co.	Richmond	whiting-turner.com	Dan Niccolucci K.C. Haile	250	\$4,070,000	\$431,000
W.M. Jordan Co.	Newport News	wmjordan.com	John R. Lawson	264	397,546	372,766
HITT Contracting Inc.	Falls Church	hitt-gc.com	Russell A. Hitt	718	824,000	350,000
DPR Construction	Falls Church	dpr.com	Greg Haldeman	219	2,400,000	286,000
Skanska USA Inc.	Virginia Beach	usa.skanska.com	Salvatore Taddeo	425	5,778,600	283,610
rand* construction	Alexandria	randcc.com	Linda Rabbitt	211	293,800	261,700
Balfour Beatty Construction	Fairfax	balfourbeattyus.com	Leon Blondin	278	3,217,090	249,232
Gilbane Building Co.	Richmond	gilbaneco.com	John Taylor Drew Mucci	66	4,625,095	205,360
KBS Inc.	Richmond	kbsgc.com	William A. Paulette	123	192,465	166,009
Branch & Associates	Roanoke	branch-associates.com	Craig Floyd	70	144,010	136,544
Howard Shockey & Sons Inc.	Winchester	howardshockey.com	Don Cooper Jerry Ennis	97	112,400	101,200
MEB General Contractors	Chesapeake	mebgc.com	George B. Clarke IV	314	172,394	100,566
MB Contractors Inc.	Roanoke	mbcontractors.com	Todd Morgan	47	71,618	71,618
VIRTEXCO Corp.	Norfolk	virtexco.com	Donald P. Adams	100	65,000	55,000
Nielsen Builders	Harrisonburg	nielsen-inc.com	Tony E. Biller	69	54,453	54,453
The Breedon Co.	Virginia Beach	thebreedoncompany.com	Ramon W. Breedon	203	46,000	46,000
Falconer Construction	Charlottesville	faulconerconstruction.com	Jack Sanford	263	62,100	45,600
Scott-Long Construction Inc.	Chantilly	scottlong.com	John B. Scott	61	62,200	45,000

¹ For 2012

Source: Individual firms

Largest public/private road projects

Project	Total cost	Scope
Elizabeth River tunnels (Downtown Tunnel, Midtown Tunnel, MLK extension)	\$2.2 billion	The project officially broke ground in January. It will build a new Midtown Tunnel, rehabilitate the existing tunnel and the Downtown Tunnel and extend the Martin Luther King Freeway. Completion date: 2018.
U.S. Route 460	1.4 billion	This 55-mile, four-lane road in Southeast Virginia would connect Suffolk to Petersburg. It will parallel the existing U.S. 460 and calls for tolls of as much as 7 cents per mile for cars and 21 cents per mile for trucks. Construction is expected to begin in 2014. The road should be open by 2018.
I-95 Express Lanes	925 million	Creates 29 miles of high-occupancy vehicle (HOV) and tolling lanes. It will connect with existing 495 Express Lanes. Completion date: December 2014.
Route 28	200 million	Much of the work on this project in Fairfax and Loudoun counties has been done. It included the construction of 10 interchanges and the widening of Route 28. Some improvements continue on Innovation Avenue and Atlantic Boulevard.
Route 58 widening	118 million	The next phase includes a 36-mile corridor between Hillsville and Stuart. Work is under way now on an 8-mile section between Meadows of Dan and Laurel Fork that should be complete by fall 2015.

Source: Virginia Department of Transportation



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Architectural and engineering firms

Firm	Location	Phone	Website	Top Virginia executive	No. Va. employees	Total revenues ¹ (\$000)	Virginia revenues (\$000) ¹
EMCOR	Arlington	(866) 890-7794	emcorgroup.com	Michael Shelton	1,660	\$6,300,000	\$233,402
AECOM Technology Corp.	Roanoke	(540) 857-3100	aecom.com	John Spyhalski	2,418	8,200,000	171,260
Dewberry	Fairfax	(703) 849-0100	dewberry.com	Donald E. Stone Jr.	715	298,719	113,140
Clark Nexsen PC	Norfolk	(757) 455-5800	clarknexsen.com	Christopher M. Stone Thomas T. Winborne	500	72,623	52,752
ECS Mid-Atlantic LLC	Chantilly	(703) 471-8400	ecslimited.com	Leo J. Titus Henry L. Lucas	421	118,560	48,059
Bowman Consulting	Chantilly	(703) 464-1000	bowmanconsulting.com	Gary P. Bowman	270	52,960	38,762
Timmons Group	Richmond	(804) 200-6500	timmons.com	Brian F. Bortell Dave Lucado	218	35,500	34,000
Vanasse Hangen Brustlin	Richmond	(804) 343-7100	vhb.com	David Bohn	150	153,176	24,551
Wiley Wilson	Lynchburg	(434) 947-1901	wileywilson.com	J. Frederick Armstrong T. A. (Tim) Groover	150	25,085	23,672
Draper Aden Associates	Blacksburg	(540) 552-0444	daa.com	Jeffrey N. Lighthiser	165	23,386	23,386
Froehling & Robertson	Richmond	(804) 264-2701	fandr.com	Samuel S. Proctor	245	31,000	20,000
Thompson & Litton Inc.	Wise	(276) 328-2161	T-L.com	Ronald G. Helton James C. Thompson	120	20,641	19,595



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Firm	Location	Phone	Website	Top Virginia executive	No. Va. employees	Total revenues ¹ (\$000)	Virginia revenues (\$000) ¹
HGA Architects and Engineers	Alexandria	(703) 836-7766	hga.com	J. Patrick Halpin	50	\$112,422	\$16,418
RRMM Architects	Chesapeake	(757) 622-2828	rrmm.com	John B. Maddux Duane M. Harver	90	18,000	16,000
Pennoni Associates	Chantilly	(703) 449-6700	pennoni.com	Susan S. Wolford	107	123,717	13,824
Baskervill	Richmond	(804) 343-1010	baskervill.com	Robert J. Clark	99	12,770	12,770
Davis, Carter, Scott Ltd.	McLean	(703) 556-9275	dcsdesign.com	Douglas N. Carter Robert Atkinson Marcia K. Calhoun Lena I. Scott Christine Garrity Christopher Garwood Patricia Appleton	66	12,306	12,306
christopher consultants ltd.	Fairfax	(703) 273-6820	christopher-consultants.com	William R. Zink Christopher W. Brown	91	10,929	9,944
Wetland Studies and Solutions Inc.	Gainesville	(703) 679-5600	wetlandstudies.com	Michael S. Rolband	75	10,000	9,000
William H. Gordon Associates Inc. DBA Gordon	Chantilly	(703) 263-1900	whga.com	R. Steven Hulsey	70	9,334	7,574
McKinney & Co.	Ashland	(804) 798-1451	mckinney-usa.com	Arthur W. McKinney Nancy B. Walker	36	7,900	6,900
Hanbury Evans Wright Vlattas + Company	Norfolk	(757) 321-9600	hewv.com	Jane Cady Wright	69	14,900	3,100

¹ For 2012 Source: Individual firms



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Commercial real estate firms

	Firm	Website	Phone	Top Va. executive	Agents (in Va.)	Managed square feet (in Va.) ¹	Leasable square feet (in Va.) ¹
1	CBRE ²	cbre.com	(757) 490-3300	J. Scott Adams Chris Soucie	114	34,762,914	63,184,364
2	Cushman & Wakefield Thalhimer ³	thalhimer.com	(804) 648-5881	Paul F. Silver	126	23,721,341	52,716,498
3	Jones Lang LaSalle	us.joneslanglasalle.com/richmond	(703) 485-8800	Michael Ellis Robb Johnson Charlie Polk III	142	11,352,335	26,615,185
4	S.L. Nusbaum Realty Co.	slnusbaum.com	(757) 627-8611	Miles B. Leon	50	18,401,617	24,189,982
5	Divaris Real Estate	divaris.com	(757) 497-2113	Gerald S. Divaris	30	8,930,508	19,332,530
6	Colliers International ⁴	colliers.com	(804) 788-1000	Andy Klaff Tim Allison David M. Williams	31	2,500,000	12,800,000
7	Harvey Lindsay Commercial Real Estate	harveylindsay.com	(757) 640-8700	Michael W. McCabe Sr.	37	7,216,369	11,765,000
8	Porter Realty Company Inc./CORFAC International	porterinc.com	(804) 353-7994	Robert E. Porter Jr.	6	996,774	10,450,000
9	First Potomac Realty Trust	first-potomac.com	(301) 986-9200	Tony Beck	3	9,305,112	9,305,112

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	Firm	Website	Phone	Top Va. executive	Agents (in Va.)	Managed square feet (in Va.) ¹	Leasable square feet (in Va.) ¹
10	Poe & Cronk Real Estate Group	pocronk.com	(540) 982-2444	Dennis R. Cronk	17	2,861,000	7,736,500
11	Liberty Property Trust	libertyproperty.com	(757) 498-4800	Craig Cope Mike Jones John Gattuso Albert J. Kraft III	5	7,507,043	7,507,043
12	Hall Associates Inc.	hall-realtor.com	(540) 982-0011	Stuart Meredith	26	3,089,219	6,815,867
13	Brandywine Realty Trust	brandywinerealty.com	(804) 330-3900	William D. Redd Robert K. Wiberg	5	4,317,000	6,490,000
14	Commonwealth Commercial Partners	commonwealthcommercial.com	(804) 346-4966	Mark W. Claud	12	8,000,000	4,000,000
15	The Shopping Center Group	theshoppingcenter-group.com	(757) 722-2500	Debra Ramey Paulus	9	846,421	3,806,170
16	Ellis-Gibson Development Group/ Commercial Real Estate Services	ellisgibson.com, cres-va.com	(757) 497-7700	John L. Gibson III Donna Whitaker	4	3,000,000	3,000,000
17	Highwoods Properties Inc.	highwoods.com	(804) 747-7800	Paul W. Kreckman	2	2,969,197	2,641,912
18	The Runnymede Corp.	runnymedecorp.com	(757) 422-1568	Michael J. Barrett	2	1,800,000	1,800,000
19	Riddle Associates Inc.	riddleassociates.com	(757) 523-1900	Robert L Riddle	9	2,200,000	1,700,000

¹ Numbers for Virginia operations only

Source: Individual companies.

² These numbers include both CBRE owned and affiliate offices. Numbers from CBRE affiliate offices include 29.5 million leasable square feet, 14.9 million managed square feet and 70 brokers.

³ Most of these numbers come from the Cushman & Wakefield | Thalhimer office in Richmond. The Richmond office accounts for 41.6 million leasable square feet, 20.7 million square feet of managed space and 100 agents.

⁴ Colliers International numbers include 9.2 million square feet of leasable space from the firm that formerly operated as Harrison & Bates but now has rebranded under Colliers.

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