

Largest public companies

	Company	Headquarters	Website	Phone	CEO	Net income (\$000) ¹	Revenue (\$000) ¹
1	Freddie Mac	McLean	freddiemac.com	(703) 903-2000	Donald H. Layton	\$4,445,000	\$61,343,000
2	General Dynamics	Falls Church	gd.com	(703) 876-3000	Phebe N. Novakovic	2,965,000	31,469,000
3	Altria Group	Richmond	altria.com	(804) 274-2200	Martin J. Barrington	5,241,000	25,434,000
4	Northrop Grumman Corp.	Falls Church	northropgrumman.com	(703) 280-2900	Wes Bush	1,990,000	23,526,000
5	Capital One	McLean	capitalone.com	(703) 720-1000	Richard D. Fairbank	3,827,000	23,413,000
6	AES Corp.	Arlington	aes.com	(703) 522-1315	Andres Gluski	597,000	15,695,000
7	Performance Food Group ²	Richmond	pfgc.com	(804) 484-7700	George Holm	66,800	15,602,700
8	CarMax ³	Richmond	carmax.com	(804) 747-0422	Thomas J. Folliard	625,539	14,957,962
9	Dollar Tree	Chesapeake	dollartree.com	(757) 321-5000	Bob Sasser	495,800	12,609,000
10	WestRock Co. ⁴	Richmond	westrock.com	(804) 327-5200	Steve Voorhees	-71,500	12,547,800
11	Dominion Resources	Richmond	dom.com	(804) 819-2000	Thomas F. Farrell II	1,899,000	11,683,000
12	Hilton Worldwide Holdings Inc.	McLean	hiltonworldwide.com	(703) 883-1000	Christopher Nassetta	749,000	11,244,000
13	Norfolk Southern Corp.	Norfolk	nscorp.com	(757) 629-2600	James Squires	1,556,000	10,511,000
14	Owens & Minor	Mechanicsville	owens-minor.com	(804) 723-7000	P. Cody Phipps	103,409	9,772,946
15	Advance Auto Parts	Roanoke	advanceautoparts.com	(540) 362-4911	George Sherman	473,398	9,737,018
16	Genworth Financial	Richmond	genworth.com	(804) 484-3821	Thomas McInerney	-615,000	8,548,000
17	Computer Sciences Corp. ⁵	Falls Church	csc.com	(703) 896-1000	Michael Lawrie	379,000	7,208,000
18	Huntington Ingalls Industries Inc.	Newport News	huntingtoningalls.com	(757) 380-2000	C. Michael Petters	406,000	7,042,000
19	Markel Corp.	Glen Allen	markelcorp.com	(804) 747-0136	Thomas S. Gayner; Richard R. Whitt III	582,772	5,369,983
20	Orbital ATK	Dulles	ortibalatk.com	(703) 406-5000	David W. Thompson	279,910	5,350,499
21	Booz Allen Hamilton	McLean	boozallen.com	(703) 902-5000	Horacio D. Rozanski	271,940	5,324,367
22	NVR	Reston	nvrinc.com	(703) 956-4000	Paul C. Saville	382,927	5,159,008
23	Leidos Holdings Inc	Reston	leidos.com	(571) 526-6000	Roger Krone	171,000	4,974,000
24	SAIC Inc.	McLean	saic.com	(703) 676-4300	Anthony J. Moraco	125,000	4,196,000
25	Willis Towers Watson ⁶	Arlington	willistowerswatson.com	(703) 258-8000	John J. Haley	416,419	3,654,160

N/A: Not available

Source: Virginia Business research.

1 Rounded totals for most recent fiscal year or trailing 12 months.

2 Performance Food Group went public in 2015.

3 Folliard will retire by the end of 2016 and will be succeeded by Bill Nash.

4 Rock-Tenn Co. and MeadWestvaco Corp. merged in 2015.

5 In late 2015, CSC Corp. spun off its public sector division into a public company called CSRA. The revenues here, for the trailing four quarters do not include revenue from the public sector business.

6 Towers Watson and Willis Group Holdings merged in early 2016. Results here are for Towers Watson only. Financial results will be consolidated later this year, and the company's headquarters is moving to Ireland.

	Company	Headquarters	Website	Phone	CEO	Net income (\$000) ¹	Revenue (\$000) ¹
26	CACI International	Arlington	caci.com	(703) 841-7800	Kenneth Asbury	134,563	3,336,182
27	Brink's Company	Richmond	brinks.com	(804) 289-9600	Thomas C. Schievelbein ⁷	-11,900	3,061,000
28	TEGNA ⁸	McLean	tegna.com	(703) 854-7000	Gracia Martore	357,458	3,050,945
29	Beacon Roofing Supply	Herndon	beaconroofingsupply.com	(571) 323-3939	Paul M. Isabella	56,418	2,895,580
30	Graham Holdings	Arlington	ghco.com	(703) 345-6300	Timothy J. O'Shaughnessy	181,955	2,895,090
31	Gannett Co. Inc. ⁸	McLean	gannett.com	(703) 854-6000	Robert J. Dickey	146,091	2,885,012
32	MAXIMUS Inc.	Reston	maximus.com	(703) 251-8500	Richard A. Montoni	142,520	2,189,500
33	NewMarket Corp.	Richmond	newmarket.com	(804) 788-5000	Thomas E. Gottwald	238,603	2,140,830
34	Universal Corp.	Richmond	universalcorp.com	(804) 359-9311	George C. Freeman III	111,381	2,094,552
35	Engility Holdings Corp.	Chantilly	engilitycorp.com	(703) 708-1400	Anthony Smeraglinolo	16,735	1,868,117
36	AvalonBay Communities	Alexandria	avaloncommunities.com	(703) 329-6300	Timothy J. Naughton	742,038	1,856,028
37	Mantech International	Fairfax	mantech.com	(703) 218-6000	George J. Pedersen	51,701	1,559,083
38	ePlus inc	Herndon	eplus.com	(703) 984-8400	Phillip G. Norton	43,700	1,172,061
39	Media General ⁹	Richmond	mediageneral.com	(804) 649-6000	Vincent Sandusky	-27,746	1,155,703
40	ICF International	Fairfax	icfi.com	(703) 934-3000	Sudhakar Kesavan	37,382	1,127,853
41	VeriSign	Dulles	verisigninc.com	(703) 948-3200	D. James Bidzos	375,236	1,059,366
42	Neustar Inc.	Sterling	neustar.biz	(571) 434-5400	Lisa Hook	175,462	1,049,958
43	Lumber Liquidators	Toano	lumberliquidators.com	(757) 259-4280	John M. Presley	-19,261	1,015,945
44	PRA Group	Norfolk	pragroup.com	(757) 519-9300	Steve Fredrickson	173,947	962,564
45	CEB	Arlington	cebglobal.com	(571) 303-3000	Thomas Monahan	92,528	928,434
46	Tredegar Corp.	Richmond	tredegar.com	(804) 330-1000	John Gottwald	-13,205	918,786
47	K12 Inc.	Herndon	k12.com	(703) 483-7000	Nathaniel Davis	1,178	910,319
48	American Woodmark	Winchester	americanwoodmark.com	(540) 665-9100	S. Cary Dunston	51,928	883,345
49	MicroStrategy Inc.	Tysons Corner	microstrategy.com	(703) 848-8600	Michael Saylor	105,931	529,869
50	VSE Corp.	Alexandria	vsecorp.com	(703) 960-4600	Maurice Gauthier	21,336	484,264

⁷ Thomas C. Schievelbein has agreed to retire early after Brink's reached an agreement with an activist shareholder.

Source: Virginia Business research.

⁸ In June 2015, Gannett Co. spun off its publishing division and changed its name to TEGNA. The publishing company retained the Gannett name.

⁹ Media General agreed in early January to be acquired by Nexstar Broadcasting Group.

Note: In July, BWX Technologies, formerly Babcock & Wilcox, spun off its power generation business and moved to Lynchburg. The company's full-year revenues were not available at press time.

Virginia companies on the Black Enterprise 100

Rank	Company	Location	Employees	Type of business	Revenue ¹
9	Thompson Hospitality Corp.	Reston	6,000	Food and facilities management, quick-service restaurants	\$499.0
39	SENTEL Corp.	Alexandria	443	Engineering and IT services	94.0
52	SoBran Inc.	Fairfax	841	Biomedical and environmental research support, security support	65.2
64	Advanced Systems Development Inc.	Alexandria	275	IT products and services	49.9
76	Capstone Corp.	Alexandria	250	Defense support services, IT products/services	36.4
87	InScope International	Reston	99	Staffing, engineering and information services solutions	30.0

¹ In millions as of Dec. 31, 2014.

Source: Black Enterprise magazine, industrial/services list

Inc. 500 companies located in Virginia

Rank	Company	3-year % growth	2014 Revenue ¹ (millions)	Industry	Location	Employees
83	Excel Group	3,702%	\$16.60	Real Estate	Arlington	400
105	Bois Blanc Sports	3,248	9.70	Retail	Alexandria	17
122	Reliant Asset Management	2,960	105.30	Business Products & Services	Arlington	180
137	Patriot Group International	2,773	28.30	Government Services	Warrenton	100
144	Xgility	2,709	3.60	IT Services	Dulles	25
169	Ven Soft	2,424	4.70	IT Services	Fairfax	69
170	Heartland Consulting	2,405	2.80	Government Services	Arlington	18
191	Global Dimensions	2,161	8.10	Government Services	Fredericksburg	88
207	Potomac Healthcare Solutions	2,045	9.70	Health	Woodbridge	107
230	Valsatech Corp.	1,905	2.00	IT Services	Reston	15
249	cBEYONData	1,780	5.20	Government Services	Lorton	27
255	Tenica and Associates	1,755	6.20	Government Services	Alexandria	84
256	Favor TechConsulting	1,754	11.80	IT Services	Arlington	49
271	The RSR Company	1,682	13.20	Government Services	Herndon	60
299	Insero	1,533	17.60	Government Services	Vienna	220
319	ITility	1,465	22.80	Government Services	Herndon	115
320	Tribal Tech	1,461	7.50	Government Services	Alexandria	45
326	Bell Info Solutions	1,437	5.70	IT Services	Sterling	115
333	hCentive	1,407	35.60	Health	Reston	738
376	Sigora Solar	1,266	3.20	Energy	Waynesboro	35
380	Creative Systems and Consulting	1,244	6.50	Government Services	Herndon	28
383	Linchpin People	1,240	2.90	IT Services	Reston	52
431	nVisium	1,087	2.60	Security	Herndon	25
440	Synergy BIS	1,066	9.40	Government Services	Arlington	65
443	GovSmart	1,053	69.30	Computer Hardware	Charlottesville	15
453	Easton Porter Group	1,022	9.80	Travel & Hospitality	North Garden	350
491	OBXtek	935	65.40	Government Services	Vienna	530
498	Gold Coast IT Solutions	916	3.40	IT Services	McLean	74

¹ 2014 revenue

Source: Inc. Magazine

Virginia CEO pay report

Company	Executive name	2014 base salary	2014 bonus	2014 salary and bonus	% Change since 2013	2014 total compensation	% Change since 2013
Capital One Financial	Richard D. Fairbank	-	\$4,410,000	\$4,410,000	55%	\$19,603,279	7%
NVR	Paul C. Saville	\$1,425,000	885,209	2,310,209	6	19,262,656	180
General Dynamics	Phebe N. Novakovic	1,560,000	4,250,000	5,810,000	6	18,993,196	1
Dominion Resources	Thomas F. Farrell II	1,411,744	3,528,797	4,940,541	62	17,326,642	59
Computer Sciences Corp.	J. Michael Lawrie	1,250,000	1,875,000	3,125,000	-9	15,453,880	16
Northrop Grumman	Wesley G. Bush	1,524,231	3,350,700	4,874,931	3	14,904,949	4
CarMax	Thomas J. Folliard	1,191,062	3,216,945	4,408,007	38	11,311,393	25
Norfolk Southern	Charles W. Moorman IV¹	1,000,000	1,813,500	2,813,500	5	10,418,929	8
Hilton Worldwide	Christopher J. Nassetta	1,142,201	2,539,677	3,681,878	72	9,902,214	338
Altria Group	Martin J. Barrington	1,241,667	2,950,000	4,191,667	14	9,691,787	-45
Booz Allen Hamilton Holding Corp.	Horacio D. Rozanski *	1,050,000	1,255,054	2,305,054	N/A	9,487,695	N/A
AES	Andres R. Gluski	1,130,000	1,390,000	2,520,000	-22	8,403,245	-2
Gannett	Gracia C. Martore ²	1,000,000	2,750,000	3,750,000	29	7,866,015	26
Dollar Tree	Bob Sasser³	1,505,769	1,780,773	3,286,542	8	7,814,488	8
Alpha Natural Resources	Kevin S. Crutchfield⁴	1,045,000	1,315,100	2,360,100	18	7,775,349	-2
VeriSign	D. James Bidzos	752,885	885,000	1,637,885	-4	7,652,865	-10
AvalonBay Communities	Timothy J. Naughton	950,000	1,446,969	2,396,969	-7	7,427,676	-35
MeadWestvaco	John A. Luke Jr.⁵	1,060,110	1,070,000	2,130,110	101	7,061,689	12
Huntington Ingalls Industries	C. Michael Petters	950,000	1,844,306	2,794,306	-4	6,644,795	1
Exelis	David F. Melcher⁶	912,115	1,508,900	2,421,015	11	6,453,922	4
MAXIMUS	Richard A. Montoni	718,750	2,275,000	2,993,750	11	6,163,153	20
Science Applications International	Anthony J. Moraco *	905,769	1,144,410	2,050,179	N/A	5,766,248	N/A
Leidos Holdings	Roger A. Krone *	493,269	1,860,822	2,354,091	N/A	5,540,425	N/A
Willis Towers Watson	John J. Haley	981,000	1,500,000	2,481,000	-6	4,999,355	-3
Advance Auto Parts	Darren R. Jackson⁷	930,288	-	930,288	-37	4,303,711	0
Brink's	Thomas C. Schievelbein⁸	800,000	896,000	1,696,000	-28	4,285,703	-20
Engility Holdings	Anthony Smeraglinolo	675,000	1,156,712	1,831,712	45	3,434,801	40
NII Holdings	Steven M. Shindler	945,996	1,437,323	2,383,319	100	3,283,098	48
Universal	George C. Freeman III	828,400	841,200	1,669,600	-20	3,177,953	-15
Markel	Alan I. Kirshner⁹	900,000	-	900,000	-15	3,173,400	-38
ICF International	Sudhakar Kesavan	810,867	656,184	1,467,051	4	2,915,579	3
ManTech International	George J. Pedersen	1,731,154	1,000,000	2,731,154	-11	2,911,001	-13
Genworth Financial	Thomas J. McInerney	996,803	-	996,803	-75	2,696,365	-78
Orbital ATK	David W. Thompson^{10*}	111,539	-	111,539	N/A	2,678,034	N/A
Owens & Minor	James L. Bierman¹¹	781,157	99,167	880,324	N/A	2,513,338	N/A
ePlus	Phillip G. Norton	650,000	374,000	1,024,000	13	1,921,445	9
NewMarket	Thomas E. Gottwald	960,733	750,000	1,710,733	3	1,861,907	2
CACI International	Kenneth Asbury *	675,000	461,862	1,136,862	N/A	1,201,843	N/A
Lumber Liquidators Holdings	Robert M. Lynch¹²	715,890	-	715,890	-64	858,598	-87
Freddie Mac	Donald H. Layton	600,000	-	600,000	0	660,586	6
AVERAGE		\$957,835	\$1,462,965	\$2,420,800		\$7,195,080	14%
CHANGE		4.7%	5.9%			3.2%	

1. James Squires now is chairman, president and CEO.
 2. Gannett split into two companies last year. Martore now leads Tegna, a digital and broadcast firm.
 3. Dollar Tree merged with Family Dollar Stores in July, and Sasser remains as CEO of the merged company.
 4. Alpha Natural Resources filed for chapter 11 bankruptcy protection in August 2015.
 5. Luke is now non-executive chairman of WestRock Co. MeadWestvaco merged with Rock-Tenn. Co. in July 2015, and that is the company's new name.
 6. The Harris Corp. acquired Exelis in May 2015, and the CEO is William M. Brown.
 7. Jackson stepped down as Advance Auto's CEO earlier this year. George Sherman is serving as interim CEO.
 8. Schievelbein is retiring by Brink's next shareholder meeting.
 9. Kirshner now is Markel's executive chairman. Thomas Gayner and Richard Whitt are the company's co-CEOs.
 10. Orbital Sciences merged with a division of Alliant Techsystems in February 2015 to create Orbital ATK.
 11. Bierman retired in July 2015 and was succeeded by P. Cody Phipps.
 12. Lynch resigned in May 2015. John Presley now is Lumber Liquidators' CEO.

* Designates CEOs who have not been in their positions for at least two years.
 ** The percentage change reflects the difference in compensation for CEOs in their jobs for at least two years.
 N/A Not applicable or not available
 TSR = Total shareholder return

Research by Equilar Inc. based on a company's most recent proxy.

Source: Equilar Inc. www.equilar.com

Equilar is an executive compensation solutions firm in Redwood City, Calif. and offers a suite of executive compensation benchmarking and governance tools.

Mergers & acquisitions

	Target/Issuer	Buyers/Investors	Sellers	Announcement date	Total transaction value (in millions)
1	MeadWestvaco Corp.	RockTenn (now WestRock) ¹	Starboard Value LP	Jan. 26	\$4,283.0
2	GE HFS Holdings Inc.	Capital One Financial Corp.	General Electric Capital Corp.	Aug. 11	2,365.99
3	Towers Watson & Co.	Willis	Capital World Investors; Capital Research Global Investors	June 30	2,040.0
4	Exelis Inc.	Harris Corp.	-	Feb. 6	1,827.8
5	CSRA Inc.	-	Computer Sciences Corp. (CSC)	May 19	1,653.47
6	Auspex Pharmaceuticals Inc.	Teva Pharmaceutical Industries Ltd.	Presidio Partners; Deerfield Capital LP; Oxford Finance LLC ; Foresite Capital Management LLC; Thomas, Mc Nerney & Partners; Panorama Capital; Deerfield Management Co. LP; BioMed Ventures LP	March 30	1,557.96
7	Montpelier Re Holdings Ltd.	Endurance Specialty Holdings Ltd.	Charlesbank Capital Partners LLC; Donald Smith & Co. Inc.; The London Company of Virginia LLC ; Charlesbank Coinvestment Partners; SSGA Funds Management Inc.	March 31	1,351.16
8	SNL Financial LC	McGraw Hill Financial Inc.	New Mountain Capital LLC	July 27	1,340.77
9	Virtustream Inc.	EMC Corp.	QuestMark Partners; SAP SE; Intel Capital; Escalate Capital Partners; Blue Lagoon Capital; TDF Ventures; Noro-Moseley Partners; Columbia Capital LLC ; Top Tier Capital Partners	May 26	1,303.9
10	Roofing Supply Group LLC	Beacon Roofing Supply Inc.	Clayton, Dubilier & Rice Inc.	July 27	949.77
11	Four master-planned communities	North America Sekisui House LLC	Wheelock Street Capital LLC	March 31	728.83
12	ExteNet Systems Inc.	Stonepeak Infrastructure Partners; Digital Bridge Holdings LLC	SBA Communications Corp.; CenterPoint Ventures; Soros Fund Management LLC; Centennial Ventures; Palomar Ventures; Delta-v Capital; Columbia Capital LLC ; Sevin Rosen Funds	July 23	673.0
13	Scitor Holdings Inc.	Science Applications International Corp. (SAIC)	Leonard Green & Partners LP; Stockwell Capital LLC	March 1	472.21
14	Blocks of term life Insurance, Genworth Life and Annuity Insurance Co.	Protective Life Insurance Co.	Genworth Life and Annuity Insurance Co.	Sept. 30	453.0
15	Applied Predictive Technologies Inc.	MasterCard Inc.	Adams Street Partners LLC; Devon Value Advisers; Tola Capital LLC; Accel-KKR LLC; Goldman Sachs, Merchant Banking division	April 27	447.29
16	Lifestyle Protection Insurance Business	AXA Group	European Group Financing Co. Ltd.; Genworth Financial International Holdings LLC ; Brookfield Life and Annuity Insurance Co. Ltd.	July 22	420.0
17	Carolina Gas Transmission Corp.	Dominion Midstream Partners LP	Dominion Resources Inc.	April 1	407.5
18	Elemental Technologies Inc.	Amazon Web Services Inc.	Sky plc; Voyager Capital; General Catalyst Partners; In-Q-Tel Inc. ; Norwest Venture Partners; Alliance of Angels, Investment Arm; Telstra Ventures Pty Limited	Sept. 3	400.0
19	MarketShare Partners LLC	NeuStar Inc.	Elevation Partners; FTV Capital	Nov. 5	295.0

	Target/Issuer	Buyers/Investors	Sellers	Announcement date	Total transaction value (in millions)
20	One South Wacker (office building in Chicago)	John Hancock Real Estate Finance Inc.	Harbor Group International LLC ; Clal Insurance Company Ltd.	May 27	287.45
21	Carpathia Hosting Inc.	Quality Technology Services Holding LLC	Spire Capital Partners LLC	May 6	280.62
22	Acentia LLC	MAXIMUS Federal Services Inc.	Snow Phipps Group LLC; Fidus Investment Corp.; SPG Acentia Seller Representative LLC; Fidus Investment Advisors LLC	March 9	270.0
23	American Bible Society, (Headquarters building at 1865 Broadway in New York)	Avalonbay Communities Inc.	American Bible Society	Feb. 1	264.85
24	Contracted solar portfolio of Dominion Resources	SunEdison Inc.	Dominion Resources Inc.	Sept. 8	256.63
25	Iroquois Gas Transmission System LP	Dominion Midstream Partners LP	NJNR Pipeline Co.; National Grid plc	Aug. 17	250.0

¹ RockTenn, which was based in Georgia, moved its headquarters to Richmond after acquiring MeadWestvaco.

Bold indicates a Virginia company or property.

Source: Harris Williams & Co., from data sourced through Capital IQ for deals closed in 2015.

Largest closings

Company	Location	Business description	Jobs lost	Month announced	Month of closing
Alpha Natural Resources *	Wise and Dickenson counties	Coal mining	692	Jul-15	Nov-15
Norfolk Southern Corp.	Roanoke	Railroad operator	426	Mar-15	Jun-15
Macy's*	Central Virginia and Hampton Roads	Retail	420	Jan-16	Mar-16
Kmart*	Virginia Beach, Colonial Heights, Front Royal	Retail	283	Feb-15	Jul-15
Home Retention Services Inc.	Chesapeake	Call center	255	Sep-15	Nov-15
Gannett Publishing Services	Springfield	Publishing	250	Oct-15	Feb-16
Riverside Pace *	Richmond and Petersburg	Program of all-inclusive care for the elderly	157	Feb-15	May-15
Printpack Inc.	Fredericksburg	Label and band manufacturing	155	Jul-15	Oct-15
Suncoke Energy Inc.	Buchanan County	Coal mining	151	Jan-15	Jan-15
Avis Budget Group	Virginia Beach	Call center, rental cars	146	May-15	Aug-15
Pleasants Hardware	Richmond	Retail	95	Dec-15	Feb-16
Nationwide Mutual Insurance Co.	Lynchburg	Financial services	85	Jan-16	Mar-16
Bayshore Concrete Products Corp.	Chesapeake	Concrete plant	81	May-15	Jul-15
Concord Hospitality Enterprises Co.	Richmond	The Doubletree by Hilton Hotel	77	Jan-15	Mar-15
AT&T Corp.	Norton	Relay center	62	Mar-15	Jul-15

* Includes more than one announcement

Source: Virginia Board of Workforce Development, news articles

Notes: Data accessed Feb. 9, 2016

Includes closing announcements made in 2015 and early 2016 that resulted in the loss of at least 50 jobs.

The Big Book: Largest Companies

Largest private companies

	Company	Headquarters	Phone	Website	Top executive	No. employees	Revenues (\$000) ¹
1	Mars Inc.	McLean	(703) 821-4900	mars.com	Grant F. Reid	75,000	33,000,000
2	Carahsoft Technology Corp.	Reston	(703) 871-8500	carahsoft.com	Craig P. Abod	554	3,000,000
3	Estes Express Lines	Richmond	(804) 353-1900	estes-express.com	Robey W. Estes Jr.	16,360	2,282,712
4	Delta Tucker Holdings/DynCorp International inc.	McLean	(571) 722-0210	dyn-intl.com	James Geisler	16,800	2,252,309
5	K-VA-T Food Stores Inc.	Abingdon	(276) 623-5100	foodcity.com	Steven C. Smith	16,000	2,200,000
6	Southern States Cooperative	Richmond	(804) 281-1000	southernstates.com	Jeffrey Stroburg	3,511	1,892,000
7	Md. & Va. Milk Producers Cooperative	Reston	(703) 742-6800	mdvamilk.com	Jay Bryant	638	1,520,240
8	ADS Inc.	Virginia Beach	(800) 948-9433	adsinc.com	Jason Wallace	364	1,380,000
9	Vencore	Chantilly	(571) 313-6000	vencore.com	Mac Curtis	4,000	1,300,000
10	Sheehy Auto Stores	Fairfax	(703) 802-3480	sheehy.com	Vince Sheehy	1,700	1,250,000
11	HITT Contracting Inc.	Falls Church	(703) 846-9000	hitt-gc.com	Russell A. Hitt	795	1,095,000
12	Omega World Travel	Fairfax	(703) 359-0200	OmegaTravel.com	Gloria Bohan	420	1,000,000
13	Long & Foster Cos.	Chantilly	(703) 653-8500	longandfoster.com	P. Wesley Foster Jr.	1,798	916,000
14	Alion Science and Technology Corp.	McLean	(703) 918-4480	alionscience.com	Bahman Atefi	N/A	805,000
15	Ratner Cos.	Vienna	(703) 269-5400	ratnerco.com	Dennis Ratner	12,000	500,000
16	Thompson Hospitality	Herndon	(703) 964-5500	thompsonhospitality.com	Warren M. Thompson	6,000	499,000
17	W.M. Jordan Company	Newport News	(757) 596-6341	wmjordan.com	John R. Lawson II	264	469,561
18	Northern Virginia Electric Cooperative (NOVEC)	Manassas	(703) 335-0500	novec.com	Stan C. Feuerberg	308	427,106
19	Guest Services	Fairfax	(703) 849-9300	guestservices.com	Gerald Gabrys	3,500	388,000
20	The Branch Group Inc.	Roanoke	(540) 982-1678	branchgroup.com; branchhighways.com; branch-associates.com; ewilliams.com; www.gjhopkins.com	J. William Karbach	883	382,681
21	Dewberry	Fairfax	(703) 849-0100	dewberry.com	Donald E. Stone Jr.	2,000	366,000
22	American Systems	Chantilly	(800) 733-2721	americansystems.com	Peter L. Smith	1,400	350,000
tie	Stanley Martin Homes	Reston	(703) 964-5000	stanleymartin.com	Steve Alloy	N/A	350,000

¹ For 2014 or 2015.

Note: Include a sampling of state's largest private companies.

N/A: Not available

Note: Bold numbers come from media sources other than Virginia Business.

Source: Individual companies, Virginia Business Research.

Fantastic 50 (Virginia's fastest-growing firms)

Company	Location	Year established	Employees (2013)	Revenue (2013)	'10-'13 Growth	Category
1 Patriot Group International Inc.	Warrenton	2004	35	\$24,000,000	3,100%	Service
2 Marathon TS	Kilmarnock	2009	75	6,821,409	2,508	Technology
3 New Bell Truck Lines Inc.	Chester	2010	27	WND	1,482	Service
4 WillowTree Inc.®	Charlottesville	2007	63	8,200,000	1,044	Technology
5 Arcogent Inc.	Ashburn	2008	10	WND	683	Technology
6 Eagle Ray Inc.	Chantilly	2002	127	30,331,222	598	Technology
7 Technatomy Corp.	Fairfax	2000	219	WND	WND	Service
8 Kitewire Inc.	Arlington	2007	10	WND	497	Technology
9 MindPoint Group LLC	Springfield	2009	46	8,546,018	482	Service
10 Reed Integration Inc.	Suffolk	2002	22	WND	448	Service
11 Zantech IT Services Inc.	Tysons Corner	2007	120	23,307,299	408	Technology
12 Marton Technologies Inc.	Newport News	2005	82	WND	397	Technology
13 Eagle Hill Consulting LLC	Arlington	2003	31	WND	377	Service
14 E3 Federal Solutions	Arlington	2004	113	18,469,769	376	Service
15 Morooka USA	Ashland	2005	35	WND	364	Retail/Wholesale
16 Team Henry Enterprises LLC	Newport News	2006	63	WND	312	Service
17 Devils Backbone Brewing Co.	Nelson County	2008	75	WND	278	Manufacturing
18 TeraThink Corp.	Reston	2002	125	50,738,654	234	Technology
19 Three Wire Systems LLC	Falls Church	2006	99	WND	226	Technology
20 Grow	Norfolk	2004	25	WND	215	Technology
21 Markon Solutions	Falls Church	2007	100	20,686,182	205	Service
22 Fluet Huber + Hoang PLLC	Woodbridge	2009	25	5,983,638	200	Service
23 RM Advisory Services LLC	Alexandria	2005	18	WND	156	Service
24 InTec LLC	Fairfax	2004	82	WND	155	Service
25 SimVentions Inc.	Fredericksburg	2000	146	21,143,393	151	Technology
26 Phacil Inc.	Arlington	2001	591	WND	143	Technology
27 Applied Predictive Technologies	Arlington	1999	242	WND	116	Technology
28 Prevailance Inc.	Virginia Beach	2005	85	11,588,582	112	Service
29 Concept Plus LLC	Fairfax	2008	32	5201230	106	Technology
30 Millennium Corp.	Arlington	2004	121	WND	104	Service
31 Data Networks Corp.	Reston	1984	237	51,652,146	99	Technology
32 Veris Group LLC	Vienna	2005	67	WND	98	Technology
33 Marstel Day LLC	Fredericksburg	2002	150	17,000,000	97	Service
34 KidMed Inc.	Glen Allen	2009	70	WND	93	Service
35 Sevatec Inc.	Fairfax	2003	226	WND	92	Technology
36 Image Business Interiors (ibi)	Virginia Beach	2006	11	WND	90	Retail/Wholesale
37 First Virginia Community Bank	Fairfax	2007	66	23,784,000	88	Service
38 Valkyrie Enterprises LLC	Virginia Beach	2007	214	WND	84	Service
39 SOLitude Lake Management	Virginia Beach	1998	26	WND	81	Service
40 infoLock Technologies	Arlington	2005	10	WND	WND	Technology
41 MetroStar Systems Inc.	Reston	1999	143	24,823,250	79	Technology
42 AutoUpLinkUSA Mid-Atlantic	Ashburn	2003	25	WND	70	Service
43 Buchanan & Edwards	Arlington	1998	178	WND	WND	Technology
44 Octo Consulting Group Inc.	McLean	2006	124	WND	62	Technology
45 Search Technologies	Herndon	2005	53	17,810,588	61	Technology
46 Amatea LLC	Leesburg	2005	5	4,082,787	45	Technology
47 Insignia Technology Services LLC	Newport News	2007	79	WND	45	Technology
48 Dominion Equipment Parts LLC	Ashland	1998	35	WND	41	Retail/Wholesale
49 JES Foundation Repair	Virginia Beach	1993	163	22,358,962	38	Service
50 CORTEK Inc.	Fredericksburg	2006	32	WND	14	Technology

WND – would not disclose for publication

Companies in **BOLD** are category honorees

Source: Dixon Hughes Goodman, Virginia Chamber of Commerce

Defense contracts

	Firm	Location	Purpose	Contracting activity	Contract amount
1	Northrop Grumman ¹	Falls Church	Long Range Strike Bomber.	N/A	\$21,400,000,000
2	Leidos Holdings Inc.	Reston	Defense Healthcare Management System Modernization program.	The Space and Naval Warfare Systems Command (San Diego)	4,336,822,777
3	Huntington Ingalls Inc.	Newport News	Detail Design and Construction efforts for aircraft carrier USS John F. Kennedy (CVN 79).	The Naval Sea Systems Command, Washington Navy Yard (Washington, D.C.)	3,352,611,760
4	Northrop Grumman Systems Corp. ²	San Diego	Global Hawk development, modernization, retrofit, and sustainment activities for all Air Force variants.	Air Force Life Cycle Management Center (Wright-Patterson Air Force Base, Ohio)	3,200,000,000
5	National Aerospace Solutions LLC	Reston	Test operations and sustainment of Arnold Engineering Development Complex.	Air Force Test Center (Arnold Air Force Base, Tenn.)	1,500,000,000
6	Northrop Grumman Technical Services ²	Herndon	Intercontinental Ballistic Missile ground subsystems support.	Air Force Nuclear Weapons Center (Hill Air Force Base, Utah)	963,500,000
7	M.C. Dean Inc.	Sterling	Installation and operational certification of command, control, communications, computers, intelligence, surveillance and reconnaissance (C4ISR) systems.	The Space and Naval Warfare Systems Command (San Diego)	853,777,308
8	ATK Launch Systems Inc. ³	Corinne, Utah	Intercontinental Ballistic Missile propulsion subsystem support.	Air Force Nuclear Weapons Center (Hill Air Force Base, Utah)	790,300,000
9	Leidos Holdings Inc.	Reston	Support of the Airborne Reconnaissance Low-Enhanced system.	Army Contracting Command (Aberdeen, Md.)	661,840,250
10	BCF Solutions Inc.	Chantilly	Force protection site security system.	Air Force Life Cycle Management Center (Hanscom Air Force Base, Mass.)	486,000,000
11	Hewlett-Packard Co.	Herndon	Global content delivery services.	The Defense Information Technology Contracting Organization (Scott Air Force Base, Illinois)	469,000,000
12	General Dynamics Information Technology	Fairfax	Support of United States Air Forces Central Command deployed mission requirements.	The Defense Information Technology Contracting Organization (Scott Air Force Base, Ill.)	450,000,000
13	Inmarsat Government	Reston	Worldwide commercial telecommunications services.	The Defense Information Technology Contracting Organization (Scott Air Force Base, Ill.)	450,000,000
14	Alliant Techsystems Operations LLC ³	Plymouth, Minn.	FMU-139D/B fuzes and fuze accessory kits.	Naval Air Systems Command (Patuxent River, Md.)	425,729,000
15	General Dynamics Mission Systems ⁴	Orlando, Fla.	Support to product managers operating within the Live Training Transformation Product Line framework.	Army Program Executive Office for Simulation, Training and Instrumentation, (Orlando, Fla.)	415,000,000
16	Northrop Grumman Corp., Technology Services division ²	Warner Robins, Ga.	Spares, repairs and engineering services.	The Air Force Sustainment Center (Robins Air Force Base, Georgia)	401,000,000
17	General Dynamics Land Systems ⁴	Sterling Heights, Mich.	Conversion of 150 M1A1 vehicles to the M1A1 situational awareness configuration.	Army Contracting Command (Warren, Mich.)	358,000,000

NA: No answer.

Source: U.S. Department of Defense

¹ Initial value.

² Subsidiary of Falls Church-based Northrop Grumman Corp.

³ Subsidiary of Dulles-based Orbital ATK

⁴ Subsidiary of Falls Church-based General Dynamics

Note: Includes U.S. Department of Defense contracts worth at least \$130 million awarded to Virginia-based companies, and division and subsidiaries of Virginia companies. Excludes multi-award contracts and contract modifications.

Defense contracts, *continued*

	Firm	Location	Purpose	Contracting activity	Contract amount
18	Science Application International Corp. (SAIC)	Fairfield, N.J.	Tailored Logistics Support Prime Vendor Program.	Defense Logistics Agency Troop Support (Philadelphia)	247,500,000
19	General Dynamics Ordnance and Tactical Systems Inc. ⁴	St. Petersburg, Fla.	Demilitarization recycling, reuse, and disposal of various conventional munitions.	Army Contracting Command (Rock Island Arsenal, Ill.)	225,599,037
20	Siemens Government Technologies Inc.	Arlington	Expansion and upgrading Desigo/ Apogee building automation systems.	Army Corps of Engineers (Huntsville, Ala.)	200,000,000
21	Huntington Ingalls Inc.	Pascagoula, Miss.	LPD 28 long-lead-time material, and associated engineering and design activities.	Naval Sea Systems Command, (Washington, D.C.)	200,000,000
22	Science Applications International Corp.	McLean	Maintenance, repair and operation, supplies and related services for South-central region, zone two.	Defense Logistics Agency Troop Support (Philadelphia)	157,500,000
23	Northrop Grumman Systems Corp. ²	Melbourne, Fla.	Systems support of the E-2D Advanced Hawkeye aircraft.	Naval Air Systems Command (Patuxent River, Md.)	146,690,370
24	VW International Inc.	Alexandria	Transition facilities support services for the William Beaumont Army Medical Center (Ft. Bliss, Texas).	N/A	130,000,000

N/A: No answer

Source: U.S. Department of Defense

¹ Initial value.

² Subsidiary of Falls Church-based Northrop Grumman Corp.

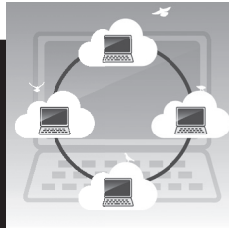
³ Subsidiary of Dulles-based Orbital ATK

⁴ Subsidiary of Falls Church-based General Dynamics

Note: Includes U.S. Department of Defense contracts worth at least \$130 million awarded to Virginia-based companies, and division and subsidiaries of Virginia companies in 2015. Excludes multi-award contracts and contract modifications.

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