

# Top hospitals by revenue

	Hospital	Location	Website	Phone	Top executive	Licensed beds	Net patient revenues <sup>1</sup>
1	VCU Health System	Richmond	vcuhealth.org	(804) 828-9000	Dr. Jerome F. Strauss III <sup>2</sup>	805	\$1,235,865,263
2	Inova Fairfax	Falls Church	inova.org	(703) 698-4001	Patrick Christiansen	833	1,187,553,205
3	University of Virginia Medical Center	Charlottesville	healthsystem.virginia.edu	(434) 924-0000	Pamela Sutton Wallace	631	1,154,880,493
4	Carilion Medical Center	Roanoke	carilionclinic.org	(540) 981-7000	Nancy H. Agee	737	960,013,895
5	Sentara Norfolk General	Norfolk	sentara.com	(757) 388-3000	Kurt Hofelich	525	721,657,442
6	CJW Medical Center	Richmond	cjwmedical.com	(804) 320-3911	Tim McManus	758	610,811,309
7	Bon Secours St. Mary's	Richmond	bonsecours.com	(804) 285-2011	Toni Ardabell	391	518,466,095
8	Valley Health Winchester Medical Center	Winchester	valleyhealthlink.com	(540) 536-8000	Mark H. Merrill	429	490,896,874
9	Centra Health	Lynchburg	centrahealth.com	(434) 200-4444	E.W. Tibbs	515	463,425,011
10	Henrico Doctors'	Richmond	hcavirginia.com	(804) 289-4500	William Wagnon III	767	458,509,209
11	Riverside Regional Medical Center	Newport News	riversideonline.com	(757) 594-2000	Michael Doucette	471	455,116,092
12	Mary Washington	Fredericksburg	marywashingtonhealth-care.com	(540) 741-1100	Dr. Michael McDermott	437	435,527,867
13	Virginia Hospital Center	Arlington	virginiahospitalcenter.com	(703) 558-5000	James B. Cole	342	395,498,192
14	Bon Secours Memorial Regional Medical Center	Mechanicsville	bonsecours.com	(804) 764-6000	Michael D. Robinson	225	354,272,620
15	Sentara RMH Medical Center	Harrisonburg	rmhonline.com	(540) 689-1000	James D. Krauss	238	347,712,659
16	Inova Alexandria	Alexandria	inova.org	(703) 504-3000	Susan Carroll <sup>2</sup>	318	339,039,782
17	Bon Secours Maryview Medical Center	Portsmouth	bonsecourshampton-roads.com	(757) 398-2200	Joseph M. Oddis	346	325,876,677
18	Chesapeake Regional Medical Center	Chesapeake	chesapeakeregional.com	(757) 312-8121	Peter Bastone	310	294,764,934
19	LewisGale Medical Center	Salem	lewis-gale.com	(540) 776-4000	Jon Barlett	506	292,156,972
20	Children's Hospital of the King's Daughters	Norfolk	chkd.org	(757) 668-7000	James Dahling	206	280,879,914
21	Sentara Virginia Beach General	Virginia Beach	sentara.com	(757) 395-8000	Elwood B. Boone III	276	280,204,997
22	Inova Fair Oaks	Fairfax	inova.org	(703) 391-3600	John Fitzgerald	182	275,639,034
22	Reston Hospital Center	Reston	restonhospital.com	(703) 689-9000	John Dearnorff	187	270,572,086
24	Sentara Leigh Hospital	Norfolk	sentara.com	757) 466-6000	Terrie Edwards	250	258,796,786
25	Bon Secours St. Francis Medical Center	Midlothian	bonsecours.com	(804) 594-7300	Toni Ardabell	130	254,254,998

<sup>1</sup> For 2013

<sup>2</sup> Interim CEO

Source: Virginia Health Information

# Virginia nursing homes

Name	Location	Phone number	Website	Beds	Net patient revenue <sup>1</sup>
Woodbine Nursing and Rehabilitation Center	Alexandria	(703) 836-8838	woodbinerehab.com	307	\$30,974,513
Friendship Health and Rehab Center Inc.	Roanoke	(540) 265-2100	friendship.us	373	29,961,976
Fairfax Nursing Center Inc.	Fairfax	(703) 273-7705	fairfaxnursingcenter.com	200	22,350,468
Roman Eagle Memorial Home	Danville	(434) 836-9510	romaneagle.org	312	21,585,342
Westport Rehabilitation and Nursing Center	Richmond	(804) 288-3152	westportrehab.com	225	21,070,722
Virginia Veterans Care Center	Roanoke	(540) 982-2860	dvs.virginia.gov	180	20,461,125
Sitter and Barfoot Veterans Care Center	Richmond	(804) 371-8000	sitterandbarfootveterans-carecenter.com	160	19,786,432
Cherrydale Health Care Center	Arlington	(703) 243-7640	cherrydalehealthrehab.com	240	19,586,257
Lake Taylor Hospital - LTCU	Norfolk	(757) 461-5001	laketaylor.org	192	19,316,779
Richfield Recovery and Care Center	Salem	(540) 380-4500	richfieldretirement.com	315	19,045,800
The Gardens at Warwick Forest	Newport News	(757) 875-2000	riversideonline.com	242	18,432,998
Cameron Glen Care Center	Reston	(703) 834-5800	cameron-rehab.com	173	17,673,278
Chesapeake Health Care Center	Chesapeake	(757) 547-9111	chesapeakehealthrehab.com	240	17,584,904
Burke Health Care Center	Burke	(703) 425-9765	burkehealthrehab.com	120	16,567,373

<sup>1</sup> In 2013 Source: Virginia Health Information



### CEDARWOOD FARM

Completely private 176 acre farm, just 18 miles southeast of Charlottesville. Approx. 26 acres of lush pastures & hayfields w/the balance being in predominantly hardwood forests. Fenced & crossed-fenced w/streams, two ponds, a barn & equipment shed. Well-built, solid-brick residence, c. 1988, over 3,600 fin. sq.ft., 4BR/ 3BA, finished basement w/large rec. room, canning kitchen, extra storage space. Tranquil setting. Ideal primary residence, Gentleman's Farm or weekend retreat. \$695,000.



### TYE LANDS

Rural retreat or full-time residence? You decide. Amazing setting with sweeping Blue Ridge Mtn views! 142+ private acres enjoys a wonderful mix of open fields & mature hardwoods, frontage on the Tye River, a beautiful residence with large wrap around porch, 3-bay detached garage & workshop. \$1,100,000.



### CARYSWOOD

A stately historic Greek Revival-style residence, built c. 1855-1915, set on 440 private acres, showcasing quality craftsmanship & original details including woodwork in a four-graduated-band motif on both the interior and exterior, mantels and hardware. Land is gently rolling with approx. 85 acres open and the balance wooded. \$1,195,000.

**Stephen T. McLean,**  
**434-295-1131**  
**smclean@mcleanfaulconer.com**  
**www.mcleanfaulconer.com**



**MCLEAN FAULCONER INC.**  
 Farm, Estate and Residential Brokers

# Health and accident insurers

	Company	Headquarters	Website	Phone	Va. premiums (\$000) <sup>1</sup>
1	Anthem Health Plans of Virginia Inc.	Richmond	anthem.com	(804) 354-7000	\$4,001,121,997
2	Healthkeepers Inc.	Richmond	anthem.com	(804) 354-7000	1,658,864,210
3	Optima Health Plan	Virginia Beach	optimahealth.com	(757) 552-7401	1,301,955,552
4	UnitedHealthcare Insurance Co.	Hartford, Conn.	uhc.com	(877) 832-7734	1,047,748,625
5	Group Hospitalization and Medical Services Inc.	Owings Mills, Md.	carefirst.com	(410) 581-3000	1,037,847,039
6	Humana Insurance Co.	Louisville, Ky.	humana.com	(502) 580-1000	849,310,570
7	Virginia Premier Health Plan Inc.	Richmond	vapremier.com	(804) 649-0341	707,324,135
8	Kaiser Foundation Health Plan of the Mid-Atlantic States Inc.	Rockville, Md.	kaiserpermanente.org	(301) 816-2424	531,196,354
9	Aetna Life Insurance Co.	Hartford, Conn.	aetna.com	(800) 872-3862	466,060,143
10	Coventry Health Care of Virginia Inc.	Richmond	southernhealth.com	(804) 747-3700	319,069,627
11	CareFirst BlueChoice Inc.	Owings Mills, Md.	carefirst.com	(410) 581-3000	304,262,013
12	Humana Health Plan Inc.	Louisville, Ky.	humana.com	(502) 580-1000	286,216,527
13	Cigna Health & Life Insurance Co.	Bloomfield, Conn.	cigna.com	(860) 226-6000	261,614,379
14	Delta Dental of Virginia	Roanoke	deltadentalva.com	(540) 989-8000	206,368,558
15	Metropolitan Life Insurance Co.	New York	metlife.com	(212) 578-2211	180,396,640
16	INTotal Health LLC	Falls Church	intotalhealth.org	(703) 289-2455	178,353,226
17	American Family Life Assurance Company of Columbus (Aflac)	Columbus, Ga.	aflac.com	(706) 323-3431	136,650,232
18	Aetna Health Inc. (A Pennsylvania Corp.)	Blue Bell, Pa.	aetna.com	(800) 872-3862	121,352,496
19	Optima Health Insurance Co.	Virginia Beach	optimahealth.com	(757) 552-7401	113,443,307
20	UnitedHealthcare Plan of the River Valley Inc.	Kingsport, Tenn.	uhcrivervalley.com	(800) 224-6602	113,355,300
21	Genworth Life Insurance Co.	Richmond	genworth.com	(804) 662-2400	100,818,112
22	Unum Life Insurance Company of America	Portland, Maine	unum.com	(207) 575-2211	92,096,126
23	Connecticut General Life Insurance Co.	Bloomfield, Conn.	cigna.com	(860) 226-6000	91,127,168
24	SilverScript Insurance Co.	Nashville, Tenn.	silverscript.com	(615) 743-6600	80,948,539
25	United of Omaha Life Insurance Co.	Omaha, Neb.	mutualofomaha.com	(402) 342-7600	78,211,095

<sup>1</sup> Rounded premiums in Virginia for 2013.

Source: State Corporation Commission

# Life insurers

	Life insurer	Headquarters	Phone	Website	Va. premiums (\$000) <sup>1</sup>
1	Northwestern Mutual Life Insurance	Milwaukee, Wis.	(414) 271-1444	northwesternmutual.com	\$243,071,707
2	Lincoln National Life Insurance	Fort Wayne, Ind.	(800) 487-1485	lfg.com	135,978,690
3	Massachusetts Mutual Life Insurance	Springfield, Mass.	(800) 272-2216	massmutual.com	126,041,096
4	New York Life Insurance	New York	(212) 576-7000	newyorklife.com	121,101,901
5	John Hancock Life Insurance	Boston	(617) 663-3000	johnhancockinsurance.com	114,015,637
6	State Farm Life Insurance	Bloomington, Ill.	(800) 782-8332	statefarm.com	107,632,266
7	American General Life Insurance	Houston	(800) 231-3655	americangeneral.com	95,755,622
8	USAA Life Insurance	San Antonio	(800) 531-8722	usaa.com	76,780,583
9	New York Life Insurance and Annuity	New York	(212) 576-7000	newyorklife.com	65,519,561
10	Metropolitan Life Insurance	New York	(800) 638-5000	metlife.com	63,092,692
11	Pruco Life Insurance	Newark, N.J.	(877) 301-1212	prudential.com	62,068,429
12	Genworth Life and Annuity Insurance	Richmond	(888) 436-9678	genworth.com	61,627,888
13	Guardian Life Insurance Co. of America	New York	(800) 441-6455	guardianlife.com	57,033,902
14	Transamerica Premier Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	54,951,667
15	AXA Equitable Life Insurance	New York	(800) 777-6510	axa-equitable.com	52,334,684
16	Transamerica Life Insurance	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	48,134,366
17	Pacific Life Insurance	Newport Beach, Calif.	(800) 347-7787	pacificlife.com	48,029,953
18	Great-West Life & Annuity Insurance Co.	Greenwood Village, Colo.	(800) 537-2033	greatwest.com	44,879,085
19	Primerica Life Insurance	Duluth, Ga.	(800) 257-4725	primerica.com	44,870,214
20	MetLife Insurance Co. USA	Des Moines, Iowa	(800) 638-5000	metlife.com	44,368,538
21	Hartford Life & Annuity Insurance	Hartford, Conn.	(800) 523-2233	thehartford.com	40,354,625
22	Minnesota Life Insurance	St. Paul, Minn.	(855) 651-3500	securian.com	38,343,177
23	Southern Farm Bureau Life Insurance	Jackson, Miss.	(601) 981-7422	sfbli.com	37,978,269
24	Protective Life Insurance	Birmingham, Ala.	(800) 866-9933	protective.com	37,939,173
25	Midland National Life Insurance	Sioux Falls, S.D.	(800) 923-3223	midlandnational.com	36,595,907

<sup>1</sup> Rounded premiums for 2013.

Source: State Corporation Commission