

Top hospitals by revenue

Hospital	Location	Website	Phone	Top executive	Licensed beds	Net patient revenues ¹
Inova Fairfax	Falls Church	inova.org	(703) 698-4001	Patrick Christiansen	833	\$1,168,145,608
VCU Health System	Richmond	vcuhealth.org	(804) 828-9000	Sheldon M. Retchin	805	1,144,918,063
University of Virginia Medical Center	Charlottesville	med.virginia.edu	(434) 924-3627	R. Edward Howell	574	1,114,780,539
Carilion Medical Center	Roanoke	carilionclinic.org	(540) 981-7000	Nancy H. Agee	737	896,076,924
Sentara Norfolk General	Norfolk	sentara.com	(757) 388-3000	Kurt Hofelich	525	680,192,545
CJW Medical Center	Richmond	cjwmedical.com	(804) 320-3911	Tim McManus	758	574,584,706
Bon Secours St. Mary's	Richmond	bonsecours.com	(804) 285-2011	Toni Ardabell	391	485,448,990
Valley Health Winchester Medical Center	Winchester	valleyhealthlink.com	(540) 536-8000	Mark H. Merrill	445	475,123,377
Centra Health	Lynchburg	centrahealth.com	1-877-635-4651	E.W. Tibbs	505	459,740,249
Henrico Doctors'	Richmond	henricodoctorshospital.com	(804) 289-4500	William Wagnon III	767	458,609,447
Riverside Regional Medical Center	Newport News	riversideonline.com	(757) 594-2000	Patrick R. Parcells	510	428,290,752
Mary Washington	Fredericksburg	marywashingtonhealthcare.com	(540) 741-1404	Kevin VanRenan	437	388,941,997
Virginia Hospital Center	Arlington	virginiahospitalcenter.com	(703) 558-5000	James B. Cole	342	366,842,250
Sentara RMH Medical Center	Harrisonburg	rmhonline.com	(540) 689-1000	James D. Krauss	238	362,439,000
Bon Secours Memorial Regional Medical Center	Mechanicsville	bonsecours.com	(804) 764-6000	Michael D. Robinson	225	343,696,570
Inova Alexandria	Alexandria	inova.org	(703) 504-3000	Christine M. Candio	318	337,825,000
Bon Secours Maryview Medical Center	Portsmouth	bonsecourshamptonroads.com	(757) 398-2200	Joseph M. Oddis	346	310,240,510
LewisGale Medical Center	Salem	lewis-gale.com	(540) 776-4000	Jon Barlett	506	288,672,616
Chesapeake Regional Medical Center	Chesapeake	chesapeakeregional.com	(757) 312-8121	Peter Bastone	310	273,039,041
Reston Hospital Center	Reston	restonhospital.com	(703) 689-9000	John Deardorff	187	272,284,179
Sentara Virginia Beach General	Virginia Beach	sentara.com	(757) 395-8000	Elwood B. Boone III	276	270,933,721
Inova Fair Oaks	Fairfax	inova.org	(703) 391-3600	John Fitzgerald	182	270,734,544
Children's Hospital of the King's Daughters	Norfolk	chkd.org	(757) 668-7000	James Dahling	206	267,042,669
Inova Loudoun Hospital	Leesburg	inova.org	(703) 858-6000	Patrick Walters	183	244,838,023
Augusta Health	Fishersville	augustahealth.com	(540) 332-4000	Mary N. Mannix	226	241,497,946

¹ Revenues for fiscal years ending in 2012

Source: Virginia Health Information

Virginia nursing homes

Name	Location	Phone number	Website	Beds	Net patient revenue ¹
Woodbine Nursing and Rehabilitation Center	Alexandria	(703) 836-8838	woodbinerehab.com	307	\$30,429,425
Friendship Health and Rehab Center Inc.	Roanoke	(540) 265-2100	friendship.us	373	28,534,010
Fairfax Nursing Center Inc.	Fairfax	(703) 273-7705	fairfaxnursingcenter.com	200	20,752,653
Westport Rehabilitation and Nursing Center	Richmond	(804) 288-3152	carevirginia.com/westport	225	20,703,783
Roman Eagle Memorial Home	Danville	(434) 836-9510	romaneagle.org	312	20,532,079
Richfield Recovery and Care Center	Salem	(540) 380-4500	richfieldretirement.com	315	19,574,296
The Gardens at Warwick Forest	Newport News	(757) 875-2000	riversideonline.com	242	18,714,894
Sitter and Barfoot Veterans Care Center	Richmond	(804) 371-8000	sitterandbarfoot-veterans-carecenter.com	160	18,586,369
Virginia Veterans Care Center	Roanoke	(540) 982-2860	dvs.virginia.gov	180	18,358,577
Cherrydale Health Care Center	Arlington	(703) 243-7640	cherrydalehealthrehab.com	240	18,329,078
Chesapeake Health Care Center	Chesapeake	(757) 547-9111	chesapeakehealth-rehab.com	240	18,072,351
Cameron Glen Care Center	Reston	(703) 834-5800	inova.org	173	17,670,935
Blue Ridge Nursing Center of Martinsville & Henry County	Martinsville	(540) 638-8701	blueridgevillage.net	300	17,184,622
Potomac Center	Arlington	(703) 920-5700	ghv.com	240	16,459,965
Burke Health Care Center	Burke	(703) 425-9765	burkehealthrehab.com	120	15,719,563

¹In 2012

Source: Virginia Health Information



Commonwealth Assisted Living

It is our mission to provide quality care to our elderly population in a non-institutional, home-like atmosphere.



We provide these services with the dignity, respect and compassion our residents expect and deserve.

Our portfolio includes:

- Independent Living -
- Assisted Living -
- Award-Winning Sweet Memories™ Memory Care Program -



Welcome Home

Commonwealth Assisted Living has grown to become one of the largest providers of Assisted Living services in the state of Virginia. Ten of our assisted living communities in Virginia currently offer our specialized Alzheimer's/ Dementia program, **Sweet Memories**. Our goal is to provide optimum resident care with the most efficient operation possible. If you have a heart for seniors and want to be a part of a growing people-centered company, we want to hear from you!

Please visit CommonwealthAL.com/employment to view current openings.

Health and accident insurers

	Company	Headquarters	Website	Phone	Top executive	Va. premiums (\$000) ¹
1	Anthem Health Plans of Virginia Inc.	Richmond	anthem.com	(866) 907-3771	C. Burke King	\$4,135,690
2	HealthKeepers Inc.	Richmond	anthem.com	(804) 358-7390	C. Burke King	1,779,491
3	Optima Health Plan	Virginia Beach	optimahealth.com	(757) 552-7401	Michael M. Dudley	1,238,971
4	Group Hospitalization and Medical Services	Owings Mill, Md.	carefirst.com	(410) 998-7011	Chester E. Burrell	1,186,807
5	UnitedHealthcare Insurance	Hartford, Conn.	uhc.com	(877) 832-7734	Gail K. Boudreaux	974,084
6	Humana Insurance	Louisville	humana.com	(502) 580-1000	Bruce Broussard	700,496
7	Virginia Premier Health Plan	Richmond	vapremier.com	(804) 819-5151	Sheldon M. Retchin	586,064
8	Kaiser Foundation Health Plan of the Mid-Atlantic States	Rockville, Md.	kaiserpermanente.org	(301) 816-2424	Kim Horn	509,851
9	Aetna Life Insurance	Hartford, Conn.	aetna.com	(800) 872-3862	Mark T. Bertolini	420,039
10	Connecticut General Life Insurance (CIGNA Healthcare)	Bloomfield, Conn.	cigna.com	(866) 438-2446	David M. Cordani	271,176
11	Coventry Health Care of Virginia	Henrico	chcvirginia.coventryhealthcare.com	(804) 747-3700	Tracy H. Baker	261,805
12	CareFirst BlueChoice Inc.	Owings Mill, Md.	carefirst.com	(410) 998-7011	Chester E. Burrell	258,723
13	Delta Dental of Virginia	Roanoke	deltadentalva.com	(540) 989-8000	George A. Levicki	185,465
14	Metropolitan Life Insurance	New York	metlife.com	(212) 578-2211	Steven Kandarian	175,309
15	INTotal Health LLC ²	Vienna	intotalhealth.org	(855) 323-5588	Renee Maccannon	147,491
16	American Family Life Insurance of Columbus (Aflac)	Columbus, Ga.	aflac.com	(800) 992-3522	Daniel P. Amos	135,142
17	UnitedHealthcare Plan of the River Valley Inc.	Kingsport, Tenn.	uhcrivervalley.com	(800) 224-6602	Scott A. Bowers	130,550
18	Aetna Health Inc. (a Pennsylvania Corp.)	Blue Bell, Pa.	aetna.com	(800) 872-3862	Patrick R. Young	119,251
19	Humana Health Plan Inc.	Louisville, Ky.	humana.com	(800) 833-6917	Bruce Broussard	116,042
20	Coventry Health and Life Insurance	Bethesda, Md.	coventryil.coventryhealthcare.com	(800) 431-1211	David W. Fields	102,189
21	Unum Life Insurance Company of America	Portland, Maine	unum.com	(207) 575-2211	Michael Q. Simonds	97,029
22	Genworth Life Insurance	Richmond	genworth.com	(888) 325-5433	James Boyle	94,448
23	Optima Health Insurance Co.	Virginia Beach	optimahealth.com	(757) 552-7401	Michael M. Dudley	93,263
24	Optimum Choice	Minnetonka, Minn.	uhc.com	(952) 979-6134	Gail K. Boudreaux	77,091
25	John Hancock Life Insurance	Boston	johnhancockinsurance.com	(617) 663-3000	Craig Bromely	75,893

¹ Rounded premiums for 2012

² Formerly Amerigroup VA LLC

Source: State Corporation Commission

Life insurers

	Life insurer	Headquarters	Phone	Website	Top executive	Va. premiums (\$000) ¹
1	Metropolitan Life Insurance	New York	(800) 638-5000	metlife.com	Steven Kandarian	\$249,918
2	Minnesota Life Insurance	St. Paul, Minn.	(855) 651-3500	securian.com	Robert Senkler	238,990
3	Northwestern Mutual Life Insurance	Milwaukee, Wis.	(414) 271-1444	nmfn.com	John Schlifske	223,827
4	Massachusetts Mutual Life Insurance	Springfield, Mass.	(800) 272-2216	massmutual.com	Roger W. Crandall	170,829
5	New York Life Insurance	New York	(212) 576-7000	newyorklife.com	Theodore A. Mathas	157,819
6	Lincoln National Life Insurance	Fort Wayne, Ind.	(800) 487-1485	lfg.com	Dennis R. Glass	143,360
7	John Hancock Life Insurance	Boston	(617) 663-3000	johnhancockinsurance.com	Craig Bromley	135,320
8	Prudential Insurance	Newark, N.J.	(800) 778-2255	prudential.com	John Strangfeld	118,909
9	State Farm Life Insurance	Bloomington, Ill.	(800) 782-8332	statefarm.com	Edward B. Rust Jr.	104,294
10	American General Life Insurance	Houston	(800) 487-5433	americangeneral.com	Robert H. Benmosche	97,692
11	USAA Life Insurance	San Antonio	(800) 531-8722	usaa.com	Josue Robles Jr.	74,032
12	Guardian Life Insurance Co. of America	New York	(212) 598-8000	guardianlife.com	Deanna Mulligan	68,149
13	New York Life Insurance and Annuity	New York	(212) 576-7000	newyorklife.com	Theodore A. Mathas	67,570
14	Genworth Life and Annuity Insurance	Richmond	(888) 436-9678	genworth.com	Thomas J. McInerney	65,809
15	Aetna Life Insurance	Hartford, Conn.	(800) 872-3862	aetna.com	Mark T. Bertolini	65,157
16	Great-West Life & Annuity Insurance Co.	Greenwood Village, Colo.	(800) 537-2033	greatwest.com	Mitchell T.G. Graye	60,863
17	AXA Equitable Life Insurance	New York	(800) 777-6510	axa-equitable.com	Mark Pearson	60,103
18	Monumental Life Insurance	Cedar Rapids, Iowa	(800) 638-3080	monlife.com	Mark Mullin	58,864
19	Pruco Life Insurance	Newark, N.J.	(877) 301-1212	prudential.com	John Strangfeld	53,796
20	Transamerica Life Insurance Co.	Cedar Rapids, Iowa	(800) 797-2643	transamerica.com	Mark Mullin	51,210
21	Life Insurance Company of North America	Bloomfield, Conn.	(800) 997-1654	cigna.com	David Cordani	49,080
22	Pacific Life Insurance	Newport Beach, Calif.	(800) 347-7787	pacificlife.com	James T. Morris	45,450
23	Primerica Life Insurance	Duluth, Ga.	(800) 257-4725	primerica.com	John Addison Jr.; Richard Williams	44,175
24	United of Omaha Life Insurance	Omaha, Neb.	(800) 228-7104	mutualofomaha.com	Daniel P. Neary	43,275
25	Hartford Life and Accident Insurance	Simsbury, Conn.	(800) 243-5433	thehartford.com	Liam McGee	42,656

¹ Rounded premiums for 2012

Source: State Corporation Commission